

Essential Data on ACOs, HIEs & Payors

About Definitive Healthcare

Definitive Healthcare is the leading supplier of data on the U.S. healthcare provider market. Our databases of hospitals, physicians, and other providers offer the highest-quality and most comprehensive data available. Clients have access to essential insights and analytics enabling shorter sales cycles, precise physician network development, and powerful segmentation across the healthcare continuum.

Essential Connected Care Intelligence:

- Over 1,500 ACO profiles including patient population, physicians, etc
- Profiles for more than 100 clinically-integrated networks (CINs) and over 230 health information exchanges (HIEs)
- Key executive contacts with phone numbers and validated emails
- Technology implementations: EHR, clinical systems, ePrescribing, etc.
- Intelligence on over 760 payors, including covered lives, parent & subsidiary relationships, and affiliations
- Daily alerts for executive moves, M&As, funding, and other news
- News & intelligence search by firm, ACO type, region, date, etc.
- Fully integrated Salesforce app

The Definitive Advantage

- 100% healthcare industry focused
- Highest-quality data, updated daily
- Proprietary intelligence across the healthcare continuum
- In-depth & interactive analytics
- Full coverage from hospitals & physicians to post-acute care facilities
- Easy-to-use, customizable data solution
- Award-winning Customer Success team

Definitive Databases

- 8,800 Hospitals & IDNs
 - 155,000 Physician Groups
 - 1.6M Physicians & Allied Care Providers
 - 25,000 Surgery & Imaging Centers
 - 65,000 SNFs, ALFs, HHAs & Hospices
 - 3,200 ACOs, HIEs & Payors
 - 40,000 Urgent Care, Retail & Other Clinics
- and much more

Leverage Our Data To:

Analyze the rapidly changing ACO and healthcare payor markets – monitor new entrants, relationships and affiliations

Compile custom reports based on organization type, member facilities, CBSA population, and other filters

Access organization profiles that are updated daily with affiliations data, technology implementations, and more

Search ACOs, CINs, HIEs, and payors by region, CBSA growth, network members, CMS data, and dozens of other filters

Size the ACO market and analyze network reach across multiple facility types with up-to-date affiliations data

Streamline marketing and sales efforts by creating custom lists of decision-makers and export directly to Excel or a CRM

Example ACO Profile:

The screenshot displays the profile for the Blue Cross and Blue Shield of Texas - Texas Health Resources ACO. The page is divided into several sections, each highlighted with a callout box:

- Facility Location:** 612 E Lamar Blvd, Arlington, TX 76011. Phone: 682.236.7900. Website: www.texashealth.org/.
- Key ACO intelligence at a glance:** A callout pointing to the top navigation tabs (Overview, Members, Technology, Summary, Executives).
- General Information:** ACO Start Date: January 2014; Patient Population: 1,600,000; Firm Type: Accountable Care Organization; ACO Type: Commercial ACO; Definitive ID: 574781; Number of Physicians: 5,500; County: TX - Tarrant; CBSA (MSA) Code: 19100 - Dallas-Fort Worth-Arlington TX; 2017 CBSA Population: 7,399,662; Company Status: Active.
- Technologies Utilized:** A callout pointing to the 'Technologies Utilized' section, which includes a table of Electronic Health Records and Clinical Systems.
- Visualize provider networks with up-to-date mapping:** A callout pointing to a map of the facility location.

TECHNOLOGY MODULE	TECHNOLOGY VENDOR	TECHNOLOGY APPLICATION
Electronic Health/Health Record - Inpatient	Epic Systems Corporation	EpicCare Inpatient - EHR 2014 Certified EHR Suite
Electronic Health/Health Record - Ambulatory	Epic Systems Corporation	EpicCare Ambulatory Electronic Health Record

TECHNOLOGY MODULE	TECHNOLOGY VENDOR	TECHNOLOGY APPLICATION
Case Management Software	Cognizant	CaseAdvance Enterprise

For more information or a free trial, visit us at www.definitivehc.com