

Essential Data on

Hospitals & IDNs

About Definitive Healthcare

Definitive Healthcare is the leading supplier of data on the U.S. healthcare provider market. Our platform offers the highest-quality and most comprehensive data available on hospitals, physicians, and other providers. Clients have access to essential insights and analytics enabling shorter sales cycles, precise physician network development, and powerful segmentation across the healthcare continuum.

Essential Hospital & IDN Intelligence:

- Over 8,800 hospital & health system profiles
- Human-verified affiliations data on GPOs, IDNs, ACOs, and more
- Over 210,000 executives & emails
- Technology implementations & vendor market share
- CMS program participation and performance
- Clinical and quality metrics
- Procedure & claims analytics by ICD-10, DRG, HCPCS, and more
- Trended financial data
- Daily alerts for executive moves, RFPs & CONs, and industry news
- Interactive visual dashboards for population health, therapy area, etc.
- Fully integrated Salesforce app

The Definitive Advantage

- 100% healthcare industry focused
- Highest-quality data, updated daily
- Proprietary intelligence across the healthcare continuum
- In-depth & interactive analytics
- Full coverage from hospitals & physicians to post-acute care facilities
- Easy-to-use, customizable data solution
- Award-winning Customer Success team

Definitive Databases

- 8,800 Hospitals & IDNs
- 148,000 Physician Groups
- 1.7M Physicians & Allied Care Providers
- 25,800 Surgery & Imaging Centers
- 91,600 SNFs, ALFs, HHAs & Hospices
- 3,200 ACOs, HIEs & Payors
- 40,000 Urgent Care, Retail & Other Clinics
and much more

Leverage Our Data To:

Understand your client base using population health data, **physician referral patterns**, **claims data**, patient satisfaction scores, readmission rates, and other measures

Track **executive moves**, **mergers & acquisitions**, technology changes, and other industry news

Help clients **improve quality care performance** with integrated data on CMS program participation

Visualize provider networks and **analyze population health trends** using our interactive map tool

Compile a custom report based on affiliations, facility size, revenue, geographic location, CMS program participation, and much more

Streamline marketing and sales efforts by using our searchable database to create custom lists of prospects and export directly to Excel or a CRM

Example Hospital Profile:

Powerful analytics on claims and procedure volumes, quality metrics, technology infrastructure and more

Massachusetts General Hospital

Summary | Executives | Financial/Clinical Metrics | Affiliations | News | Technologies | Purchasing | Quality Metrics | Physicians | Inpatient Claims Analytics | Outpatient Claims Analytics | Population | Referrals | Episodes of Care

General Information - Basic facility identification data: location, contact data, etc

Address	55 Fruit St Boston, MA 02114	Medicare Provider Number	220071	CBSA Code	14460 - Boston-Cambridge-Newton MA-NH
Phone	617.726.2000	NPI Number	1023049236	CBSA Population (2016)	4,794,447 (0.58 % increase from 2015)
Website	www.massgeneral.org/	340B ID Number	DS4220071	Market Concentration Index	0.06 (Highly Competitive)
Hospital Type	Short Term Acute Care Hospital	Accreditation Agency	The Joint Commission	MAC/FI	National Government Services, Inc.
Ownership	Voluntary Nonprofit - Other	HIN	140240800	Medical School Affiliation	Major
Fiscal Year End	09/30	GLN	1100005015838	Company Status	Active
DEA Registration Number	AT9729433				

Key Clinical Metrics - Reported clinical data directly from hospitals and CMS

# of Staffed Beds	2571
# of Medicare Certified Beds	600
# of Discharges	

Affiliations - Hospital affiliations, including IDN, IDN parent, other network facilities, HIEs, GPOs, and more

Network: Partners HealthCare	ACO Affiliations: Partners Care Connect	HIE Affiliations: New England Healthcare Exchange Network (NEHEN), Massachusetts eHealth Institute (eHI)/Massachusetts Health Information Highway	GPO/Pharmacy Affiliations: Vizient (Primary GPO), Intalere (FKA: Amerinet), Magnet Group
System Components:			
Hospital	16		
Physician Group	28		
Ambulatory Surgery Center	8		

For more information or a free trial, visit us at www.definitivehc.com