About Definitive Healthcare

Definitive Healthcare is the leading supplier of data on the U.S. healthcare provider market. Our platform offers the highest-quality and most comprehensive data available on hospitals, physicians, and other providers. Clients have access to essential insights and analytics enabling shorter sales cycles, precise physician network development, and powerful segmentation across the healthcare continuum.

Essential Physician Groups Intelligence:

- More than 148,000 physician group profiles with practice locations
- Human-verified affiliations data on IDNs, ACOs, primary hospitals, etc.
- Nearly 180,000 executives & emails
- Technology implementations: EHR, CPOE, ePrescribing, and more
- CMS program participation and performance
- Clinical and quality metrics
- Medicare claims analytics, procedures, payments, and more
- Over 1.2 mil. affiliated physicians
- Daily alerts for executive moves, M&As, new offices, and other news
- Search physician groups by primary and secondary specialties
- Fully integrated Salesforce app

The Definitive Advantage

- 100% healthcare industry focused
- Highest-quality data, updated daily
- Proprietary intelligence across the healthcare continuum
- In-depth & interactive analytics
- Full coverage from hospitals & physicians to post-acute care facilities
- Easy-to-use, customizable data solution
- Award-winning Customer Success team

Definitive Databases

- 8,800 Hospitals & IDNs
- 148,000 Physician Groups
- 1.7M Physicians & Allied Care Providers
- 25,800 Surgery & Imaging Centers
- 91,600 SNFs, ALFs, HHAs & Hospices
- 3,200 ACOs, HIEs & Payors
- 40,000 Urgent Care, Retail & Other Clinics

and much more
Leverage Our Data To:

Understand your client base using practice locations, referrals data, Medicare claims & payments data, physician employment, and much more.

Compile custom reports based on affiliations, specialties, technology implementations, CMS participation, etc.

Analyze IDN and other affiliations to identify influencers & decision-makers in target physician groups.

Visualize physician group networks and analyze population health trends using our interactive map tool.

Track executive moves, mergers & acquisitions, technology changes, and other industry news.

Streamline marketing and sales efforts by using our searchable database to create custom lists of decision-makers and export directly to Excel or a CRM.

Example Physician Group Profile:

Executive data gets you to top decision makers quickly.

Powerful analytics on claims and procedure volumes, quality metrics, technology infrastructure and more.

Basic facility identification data: location, contact data, etc.

Affiliations data ranging from primary hospitals to IDNs and ACOs.

General information: PG type, number of practitioners, Medicare charges & procedures, etc.

CMS program participation, including Meaningful Use attestation and quality reporting standards.

For more information or a free trial, visit us at www.definitivehc.com.