About Definitive Healthcare

Definitive Healthcare is the leading supplier of data on the U.S. healthcare provider market. Our platform offers the highest-quality and most comprehensive data available on hospitals, physicians, and other providers. Clients have access to essential insights and analytics enabling shorter sales cycles, precise physician network development, and powerful segmentation across the healthcare continuum.

Essential Physicians Intelligence:

- Over 1.7 million profiles for physicians, nurses, and other allied healthcare professionals, including specialties and locations
- Human-verified affiliations data on primary hospitals, IDNs, GPOs, etc.
- Meaningful Use attestation stage
- CMS program participation and performance
- Medicare claims analytics, procedures, payments, and more
- Physician leader identification & predicted employment
- Daily alerts for executive moves, M&As, new offices, and other news
- Open payments, prescribing patterns, practice locations, etc
- Fully integrated Salesforce app

The Definitive Advantage

- 100% healthcare industry focused
- Highest-quality data, updated daily
- Proprietary intelligence across the healthcare continuum
- In-depth & interactive analytics
- Full coverage from hospitals & physicians to post-acute care facilities
- Easy-to-use, customizable data solution
- Award-winning Customer Success team

Definitive Databases

- 8,800 Hospitals & IDNs
- 148,000 Physician Groups
- 1.7M Physicians & Allied Care Providers
- 25,800 Surgery & Imaging Centers
- 91,600 SNFs, ALFs, HHAs & Hospices
- 3,200 ACOs, HIEs & Payors
- 40,000 Urgent Care, Retail & Other Clinics
- and much more
Leverage Our Data To:

Understand the breadth of physician networks, including proprietary location and employment data, relationships with IDNs, and more

Leverage tactical intelligence to establish sales strategies and optimal physician & care provider networks

Analyze & segment your target market using data on physician employment, open payments, specialties, prescribing patterns, and more

Access physician referral patterns to identify healthcare network influencers and analyze patient flow

View visual representations of physician drug deciles to identify prescribing trends for opioids and other drug categories

Streamline marketing and sales efforts by using our database to create custom lists of decision-makers and export directly to Excel or a CRM

500,000 Physician Emails Available as an add-on

Example Physician Profile:

For more information or a free trial, visit us at www.definitivehc.com