

Essential Data on

# Canadian Hospitals

## About Definitive Healthcare

Definitive Healthcare is the leading supplier of data on the U.S. and Canadian healthcare provider market. Our databases of hospitals, physicians, and other providers offer the highest-quality and most comprehensive data available. Clients have access to essential insights and analytics enabling shorter sales cycles, precise physician network development, and powerful segmentation across the healthcare continuum.

## Essential Canadian Hospital Intelligence:

- Detailed profiles on over 800 Canadian hospitals and 120 health systems
- In-depth financial, clinical, and quality metrics
- More than 7,000 key executive contacts with phone numbers
- Technology implementations and vendor market share
- Affiliations with other hospitals, IDNs, the Canadian Provincial Hospital authorities, and more
- Hospital search by type size, region, quality performance, etc
- Canada-specific request for proposal opportunities
- Fully integrated Salesforce app

### The Definitive Advantage

- 100% healthcare industry focused
- Highest-quality data, updated daily
- Proprietary intelligence across the healthcare continuum
- In-depth & interactive analytics
- Full coverage from hospitals & physicians to post-acute care facilities
- Easy-to-use, customizable data solution
- Award-winning Customer Success team

### Definitive Databases: U.S.

- 8,800 Hospitals & IDNs
  - 155,000 Physician Groups
  - 1.6M Physicians & Allied Care Providers
  - 25,000 Surgery & Imaging Centers
  - 65,000 SNFs, ALFs, HHAs & Hospices
  - 3,200 ACOs, HIEs & Payors
  - 40,000 Urgent Care, Retail & Other Clinics
- and much more

# Leverage Our Data To:

Understand your client base using **key quality measures** like bed occupancy rate, ER admissions, etc

Track **executive moves, mergers & acquisitions**, technology changes, and other industry news

Help clients **improve quality care performance** with data on length of stay, acute care stays, and more

Visualize provider networks and **analyze population health trends** using up-to-date affiliations and partnership information

Compile a **custom report** based on affiliations, facility size, revenue, etc.

**Streamline marketing and sales efforts** by creating custom lists of prospects to export directly to Excel or a CRM

## Example Canadian Hospital Profile:

Powerful analytics on claims and procedure volumes, quality metrics, technology infrastructure, and more

Identify executives and analyze affiliations

Easily find GPO affiliations

Access the most vital clinical metrics quickly

Analyze the breakdown of bed types at each hospital

Discover what services each facility offers at a glance

**Vancouver General Hospital**

Summary Executives Affiliations Technologies

**Headquarters Address**  
899 W 12th Ave  
Vancouver, BC V5Z 1M9  
604.875.4111  
Website: [www.vch.ca/locations-services/result?res\\_id=644](http://www.vch.ca/locations-services/result?res_id=644)

Network: Vancouver Coastal Health

GPO/Shared Services Affiliations: HealthPRO BC Clinical and Support Services (AKA BCCSS and Health Shared Services BC)

**General Information**  
Definitive ID: 585714  
Definitive Network ID: 585579  
Definitive Network Parent ID: 585579  
Hospital Type: General, Extended & Chronic  
Number of Beds: 1,003  
Firm Type: Canadian Hospital  
Medical School Affiliation: Teaching  
Latitude: 49.260803 Longitude: -123.123994  
Company Status: Active

**Clinical Information**  
Export to Excel  
Number of Acute Care Hospital Stays: 31,820  
Average Length of Stay (Days): 9  
Percentage of Patient Days in Alternate Level of Care: 4.4 %  
Hospital Occupancy Rate: 96.0 %  
Percentage of Patients Admitted Through the Emergency Department: 58.7 %

**Bed Breakdown**  
Bed Data from Canadian Institute for Health Information  
Export to Excel

BED TYPE	PROVIDED
Intensive Care	✓
Long Term Care	✗
Other Acute	✗
Psychiatric	✗
Total	✓

**Hospital Services Provided**  
Export to Excel

SERVICE	PROVIDED
General	✓
Cancer Treatment	✗
Extended & Chronic Care	✓

For more information or a free trial, visit us at

[www.definitivehc.com](http://www.definitivehc.com)