



Essential Data on Clinics

About Definitive Healthcare

Definitive Healthcare is the leading supplier of data on the U.S. healthcare provider market. Our platform offers the highest-quality and most comprehensive data available on hospitals, physicians, and other providers. Clients have access to essential insights and analytics enabling shorter sales cycles, precise physician network development, and powerful segmentation across the healthcare continuum.

Essential Clinics Intelligence:

- Detailed profiles for nearly 40,000 clinics, including: rural, retail, renal dialysis, urgent care clinics, and federally qualified health centers
- In-depth data on financial, clinical, and population health metrics
- Key executive contacts with phone numbers and validated emails
- Affiliations with hospitals, IDNs, physician groups, ACOs, surgery centers, GPOs, etc
- Episodes of care data, including BPCI & CJR performance
- Clinics search by region, population, affiliations, physicians, and more
- Population metrics, including demographics, economic data, and access to care information
- Fully integrated Salesforce app

The Definitive Advantage

- 100% healthcare industry focused
- Highest-quality data, updated daily
- Proprietary intelligence across the healthcare continuum
- In-depth & interactive analytics
- Full coverage from hospitals & physicians to post-acute care facilities
- Easy-to-use, customizable data solution
- Award-winning Customer Success team

Definitive Databases

- 8,800 Hospitals & IDNs
- 148,000 Physician Groups
- 1.7M Physicians & Allied Care Providers
- 25,800 Surgery & Imaging Centers
- 91,600 SNFs, ALFs, HHAs & Hospices
- 3,200 ACOs, HIEs & Payors
- 40,000 Urgent Care, Retail & Other Clinics
and much more

Leverage Our Data To:

Understand clinic networks, including service sites, **physician employment**, **affiliations**, **referrals**, and more

Compile **custom lists of target facilities** based on affiliations, size, location, quality of care data, and other filters

Analyze population health trends through **patient demographic data**, **referral patterns**, patient procedures, etc

Gain **key performance insights via Meaningful Use**, Physician Quality Reporting System (PQRS), and CMS program participation data

Contact **key decision makers** with names, phone numbers, and emails

Analyze the growth of the clinics market to **identify gaps in service offerings** and key facility relationships

Example Rural Health Clinic Profile:

Providence Northeast Washington Medical Group

Summary | Executives | Affiliations | Physicians | Claims Analytics | Population | Referrals | Episodes of Care

General Information
Export Overview to Excel

Analyze clinic universe by geography or IDN

Address		Definitive ID	11347	County	WA - Stevens
Phone		Medicare Provider Number	503865	CBSA Code	44060 - Spokane-Spokane Valley WA
Website	washington.providence.org/clinics/newmg-colville/	NPI Number	1255685822	CBSA Population (2017)	564,236 (1.71 % increase from 2016)
Rural Health Clinic Type	Free-Standing	Medicare Certification Date	09/02/2014	FIPS Code	53065
Eligible for Medicare/Medicaid Programs	Yes	Company Status	Active		

Clinical/Financial Metrics

Financial data for RHC cost report period ending 12/31/2017.
Data is from July 2018 Medicare Cost Report release; the next scheduled Medicare Cost Report release is October 2018.

Powerful analytics on procedure volumes, quality metrics, technology infrastructure, and more

Total Visits	Total Medicare Covered Costs (Excluding ')	\$1,048,584
Total Staff Members	Total Medicare Covered Visits (Excluding	12,741
Total Physicians Visits	Total Medicare Cost Per Visit	\$82
Total Physicians	Total Costs	\$269,893,117
Full-Time Physicians Assistants Visits	Total Compensation	\$201,609,678
Full-Time Physicians Assistants	Total Other Costs	\$68,283,439
Total Nurse Practitioner Visits	Total Cost Per Visit	\$142
Total Nurse Practitioners		

Get essential clinical and financial facility metrics quickly to identify top prospects

Affiliations

Network Providence Health & Services - Washington
Network Parent Providence St Joseph Health (FKA Providence Health & Services)
Physician Group Parent Northeast Washington Medical Group - Colville

Analyze facility partnerships and affiliations, including GPOs, hospitals, ASCs, and other facilities

System Components:
Ambulatory Surgery Center 4
Assisted Living Facility 1

ACO Affiliations:
Health Connect Partners
Aetna - Pacific Medical Centers (PacMed) - The Polyclinic Providence -

GPO/Pharmacy Affiliations:
Intalere (FKA Amerinet)
Vizient

For more information or a free trial, visit us at

www.definitivehc.com