About Definitive Healthcare

Definitive Healthcare is the leading supplier of data on the U.S. healthcare provider market. Our platform offers the highest-quality and most comprehensive data available on hospitals, physicians, and other providers. Clients have access to essential insights and analytics enabling shorter sales cycles, precise physician network development, and powerful segmentation across the healthcare continuum.

Essential Long-Term Care Facility Intelligence:

- Detailed profiles for over 65,000 skilled nursing facilities, home health agencies, hospices, & assisted living facilities
- Technology infrastructure and implementation data and analytics
- Key executive contacts with phone numbers and validated emails
- In-depth financial, clinical, and quality metrics
- Affiliations with corporations, hospitals, IDNs, and other providers
- Patient sourcing by referring hospital
- Claims analytics by ICD-9, ICD-10, and other codes
- Search capabilities by quality performance, executives, etc
- Fully integrated Salesforce app

The Definitive Advantage

- 100% healthcare industry focused
- Highest-quality data, updated daily
- Proprietary intelligence across the healthcare continuum
- In-depth & interactive analytics
- Full coverage from hospitals & physicians to post-acute care facilities
- Easy-to-use, customizable data solution
- Award-winning Customer Success team

Definitive Databases

- 8,800 Hospitals & IDNs
- 148,000 Physician Groups
- 1.7M Physicians & Allied Care Providers
- 25,800 Surgery & Imaging Centers
- 91,600 SNFs, ALFs, HHAs & Hospices
- 3,200 ACOs, HIEs & Payors
- 40,000 Urgent Care, Retail & Other Clinics

and much more
Leverage Our Data To:

Analyze the long-term care facility landscape, including quality metrics, claims data, industry news, and more

Compile custom reports based on organization type, affiliations, purchasing history, financial data, diagnosis and procedure codes, and other filters

Access organization profiles that are updated daily with executives, technology infrastructure, referral patterns, etc

Search HHAs, SNFs, ALFs, and Hospices by region, number of employees, facility size, CBSA population, affiliations, and dozens of other qualifiers

Map existing long-term care providers and systems to create an actionable growth and development strategy

Streamline marketing and sales efforts by creating custom lists of decision-makers and export directly to a CRM

Example Skilled Nursing Facility Profile:

For more information or a free trial, visit us at www.definitivehc.com