

Build a dynamic strategy in a fast-changing landscape

Hospitals & IDNs Database

About Definitive Healthcare

Definitive Healthcare is the leading supplier of data on the U.S. healthcare provider market. Our platform offers the highest-quality and most comprehensive data available on hospitals, physicians, and other providers. Clients have access to essential insights and analytics enabling shorter sales cycles, precise physician network development, and powerful segmentation across the healthcare continuum.

Essential Hospital & IDN Intelligence

- Over 8,800 hospital & health system profiles
- Human-verified affiliations data on GPOs, IDNs, ACOs, and more
- Over 210,000 executives & emails
- Technology implementations & vendor market share
- CMS program participation and performance
- Clinical and quality metrics
- Procedure & claims analytics by ICD-10, DRG, HCPCS, and more
- Trended financial data
- Daily alerts for executive moves, RFPs & CONS, and industry news
- Interactive visual dashboards for population health, therapy area, etc.
- Fully integrated Salesforce app

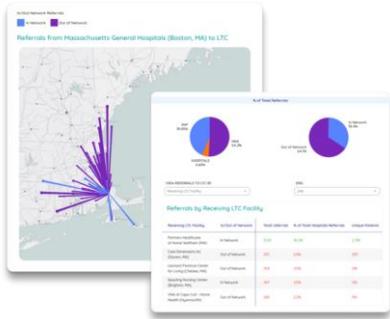
The Definitive Advantage

- 100% healthcare industry focused
- Highest-quality data, updated daily
- Proprietary intelligence across the healthcare continuum
- In-depth & interactive analytics
- Full coverage from hospitals & physicians to post-acute care facilities
- Easy-to-use, customizable data solution
- Award-winning Customer Success team

Definitive Databases

- 8,800+ Hospitals & IDNs
- 135,000 Physician Groups
- 1.7M Physicians & Allied Care Providers
- 27,900 Surgery & Imaging Centers
- 94,200 SNFs, ALFs, HHAs, & Hospice
- 3,500 ACOs, HIEs, & Payors
- 41,000 Urgent Care, Retail & Other Clinics

Supercharge your hospital sales strategy



01 Track referral patterns & patient flow

Map patient journeys to reduce network leakage, improve treatment adherence, and identify areas of improvement.

02 Analyze inpatient & outpatient claims

Review diagnoses and procedures by code, volume, charges, payments, readmission rates, comorbidity data, and other vital metrics

Diagnoses by ICD-10 Diagnosis Code when Massachusetts General Hospitals is the Billing Provider or Place of Services

ICD-10 CODE	ICD-9 CODE	ICD-10 DESCRIPTION	# TOTAL ENCOUNTERS	% TOTAL	# UNIQUE PATIENTS	# PRIMARY ENCOUNTERS	# UNIQUE PATIENTS (PRIMARY ENCOUNTERS)
Z300	V567	Encounter for antineoplastic	2,092	0.2%	54	1,712	118
I24H	40233	Non-ST elevation (NSTEMI)	2,701	1.2%	45	2,547	154
Z592	V5234	Sepsis, unspecified organism	120	0.3%	25	99	24

03 Explore partnerships & network affiliations

Dissect the complicated relationships between healthcare facilities and physicians to determine network affiliations and partnerships.



04 Access Medicare participation & performance

Quickly pinpoint weak spots in financial, clinical, and quality performance compared to hospitals and health systems of similar size or in the same region.



05 Understand technology implementations

Visualize the technology landscape of a hospital or health system and search by category, vendor, module, and other filters.

The Johns Hopkins Hospital

Historical Technology Implementations

YEAR	CATEGORY	TECHNOLOGY	VENDOR	PRODUCT NAME
2019	Health Information Management (HIM)	Abolmating	Epic Systems Corporation	Health Information Management (HIM)
2018	Health Information Management (HIM)	Abolmating	Epic Systems Corporation	Health Information Management (HIM)
2017	Health Information Management (HIM)	Abolmating	Altogether	Health Information Management (HIM)

For more information, please call (888) 307-4107 or visit our website at www.definitivehc.com to learn more about the Definitive Healthcare data and insights platform