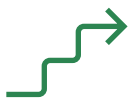**DEFINITIVE HEALTHCARE**
Discover opportunity

Essential data and analytics on hospitals and physicians for staffing and recruiting companies

Find the right physicians and executives

Your clients demand speed and quality — we'll help you get both. Locum tenens and nursing placements are in high demand for healthcare organizations across the US. As talent resources get tighter, staffing needs are only increasing. Curate custom industry news alerts, identify ideal provider placements, and target the appropriate decision makers with the data and resources you need to help your provider clients succeed. Give yourself the right tools to improve fill rates and hire quality.

Identify key candidates and stay ahead of the shifting job market

Understand affiliations and referral patterns
- Hospital and physician referral patterns
- Patient leakage insights
- Network hierarchies
- Patient origination analytics

Easily customize your messaging to prospective clients
- Insights on time spent with patients
- Financial metrics and trends
- Contract labor statistics
- Clinical and quality performance

Assess client competitive landscape
- CMS participation and performance
- Financial strength indicators
- Patient population demographics
- Dashboard for competitive analysis

Identify total addressable market
- Provider search by specialty
- Affiliations and partnerships
- HCAHPS and other quality scores
- Analytics by CBSA region

Receive daily alerts on industry changes
- M&As and partnerships
- Funding/financial announcements
- Technology installations
- New capabilities and construction

Contact key decision makers
- Names
- Titles
- Phone numbers
- Email addresses

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Define your strategy with Definitive Insights

UNDERSTAFFED HOSPITALS

Examine quality performance to identify facilities that are understaffed based on metrics such as HCAHPS scores, bed utilization rate, patient falls, and more.

PRECISION TARGETING

Combine specialty, affiliations, and claims data to find the best target physician or executive for your role.

DIAGNOSIS AND PROCEDURE ANALYTICS

Leverage all-payer claims to quickly and efficiently demonstrate expertise based on procedure history, with historical intelligence by ICD, CPT, HCPCS, and DRG codes.

STAFFING AND RECRUITING DASHBOARD

Identify most overworked facilities, target physicians, analyze market by specialty, financial insights, member counts, clinical and quality scores, IDN parents, and other information.

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